

# Enterprise Europe Network Armenia

## *Newsletter # 01*



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Yerevan, Armenia

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## Business Cooperation Offers and Requests

*Aiming to foster international business activities of Armenian SMEs and find suitable business partners abroad Enterprise Europe Network Armenia is pleased to present to your attention the following business cooperation offers.*

### Manufacturing of food products



### Business cooperation offers

#### **Finnish company producing arctic super food products is looking for distribution partners**

The Finnish company with a passion for pure arctic nature produces dried and powdered bilberries, lingonberries and cranberries as well as chaga mushroom and spruce sprout powders. The company is entering new markets with their super food products and is looking for distribution partners.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bac6af5c-7776-4028-a24f-7d7bec3afe2b>

Code: BOFI20200116001



#### **Italian beverage company specialized in production of soft drinks seeks distributors**

A historical Italian company from the beverages sector is specialized in the production of soft and carbonated drinks. The company is active on the national market for many years placing itself in a leading position in the sector. The company would like to approach new markets through new distributors abroad.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/fee258de-48fe-4884-9ceb-d3cc9fb57651>

Code: BOIT20191219002

**Danish company seeks distributors of food ingredients for their long life purée**

A Danish spin-out has developed a patented production process to utilize surplus fruits and vegetables and make them into purées with a long shelf life. They are looking for distribution services agreements with ingredients wholesalers, as well as producers of processed foods.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5d73ae51-e488-4a81-b9b1-e5842b0f84d4>

Code: BODK20201215001



**Producer of premium quality fruit gummies with no added sugar and sweetener is looking for wholesalers and distributors**

The company has grown from a family business. It started its activities in the citadel of fruit growing in the region of Szabolcs-Szatmár Bereg county, Hungary. Their raw materials are the highest quality fruits, which ensure the high quality of the taste and composition of their products. The SME is dedicated to making delicious and yet healthy gummy treats for all ages. They are interested in cooperating with distributors and wholesalers by establishing commercial or distribution agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/72012f04-735c-4078-8993-cef46b14fb19>

Code: BORO20200714001

**Spanish health food company is looking for organic allergen-free snacks manufacturing company.**

Spanish Company in Mallorca is mainly interested in expanding healthier food products. Products low in salt, trans fat, sugar and with more fiber, as well as allergen-free and gluten free products. The company is looking for manufacturing companies under a manufacturing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a89cb5d3-11e6-4d01-8523-c5a02066b86am>

Code: BOES20201215001

**Italian company specialized in organic products is looking for commercial partners in Europe.**

Italian company located in Puglia produces and distributes organic, vegan superfood and fresh bakery artisan goods from Italian tradition. The company is looking for distributor and agents for cooperation under distribution services and/or commercial agency agreements to expand on new markets in Europe.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7840f8d9-bd36-49bb-b241-dade5fc459bc>

Code: BOIT20201229001

## Business cooperation requests

### **Danish spin-out seeks surplus fruit and vegetables in long-term supplier agreement**

A Danish university spin-out has developed a patented technology to convert unsold fruits and vegetables into purée, suitable for use in the food processing industry. In order to continue their expansion, they are looking for supplier agreements with producers of fruits and vegetables, which regularly have large amounts of surplus, unsellable stock, including soft fruits, berries, apples, pears, carrots and beet crops.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/95559ba2-8180-4526-9f74-caec07fec0ea>

Code: BRDK20201216001

### **A Croatian company distributing natural products and superfoods seeks producers of organic superfoods to cooperate under a distribution services agreement**

A Croatian start-up company specialized in phototherapy consulting, production and distribution of natural products is looking for producers of organic superfoods who want to enter the Croatian market. The company wishes to cooperate under a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/69cc5974-ae22-42ee-a452-5d8036aacbc5>

Code: BRHR20200803001

## **Manufacturing of textile products**



### **Business cooperation offers**

#### **Portuguese company manufacturing protective and reusable textile solutions seeks distributors and manufacturing agreements**

A Portuguese based company that is manufacturing textile medical waterproof, reusable products related to personal protective equipment is now looking to expand its sales on the basis of distribution/manufacturing agreements in Europe.

**A Kosovar fashion designer seeks distributors for distribution services agreement or a partner under subcontracting or manufacturing agreement**

A Kosovar fashion designer company is specialized in the designing and production of elegant dresses for all ages, ranging from wedding dresses made of material up to 400 meters, elegant coats, for all seasons, especially winter season, short and long dresses, elegant dresses for semi-graduates and graduates, office suits, children's pajamas, masks and medical pieces. The Kosovar company is looking for distribution services agreements or a partner under subcontracting or manufacturing.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9f40a106-8dce-4adb-91d1-5d2f2a5baa61>

Code: BOXK20201214001



**Romanian manufacturer of poufs and floor pillows seeks international business partners under distribution agreements**

A Romanian company specialises in manufacturing colourful poufs and floor pillows in different forms and designs. The company is interested in identifying new international business partners to conclude distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/070716af-10a6-44c9-b536-1793369bce2b>

Code: BORO20201130001



**Ukrainian manufacturer of wedding and evening dresses is looking for commercial agents, distributors and partners for outsourcing**

A Ukrainian fashion company that is engaged in the production of wedding and evening dresses, children's dresses, veils, boleros, and boudoir clothes is looking for commercial agents, distributors, and partners for outsourcing.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3210f6bb-abef-497b-b165-69a77b7eed32>

Code: BOUA20201128001



**Polish sustainable manufacturer of clothing and home textiles from linen is seeking distributors**

Polish sustainable manufacturer of female clothing and home textiles from linen focusing on eco-minded customers and respecting fair trade rules is seeking distributors.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d7a20a7e-4468-4048-90ae-e60479f36f68>

Code: BOPL20201102003



**A French made-up textile company is looking for new partners in outdoor and indoor equipment market (such as sun protection) under distribution services agreement**

A made-up textile company, working well in France, is searching for new partners in Europe and beyond, for its innovative products. They would like to build long-term relationships with solar shading distributors under distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f5ba5922-0c3b-4daa-afde-5b555888bbe5>

Code: BOFR20190426001



## Business cooperation requests

**Romanian manufacturer of women clothing seeks international textiles suppliers under manufacturing agreements**

A Romanian company specialises in manufacturing women clothing including dresses, blouses, skirts, trousers, and T-shirts. Products are manufactured using cotton, corduroy, viscose, and flax. The company is interested in expanding its current network of collaborators by identifying international business partners able to supply textiles under manufacturing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/df8a2166-8a53-44a9-8b76-264cf15f7438>

Code: BRRO20201028001

**A French company in the field of childcare is looking for a textile manufacturer highly experienced in assembly of multi textile and foam components fulfilling environmental label**

A French company working in the field of childcare is looking for a textile manufacturer specialised in assembly of multi textile and foam components. Partner should be able to produce high quality baby products under a manufacturing or subcontracting agreement fulfilling environmental label (Oeko-Tex®, GOTS).



<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/081089c1-4ef6-475d-9677-a586a5b45ca5>

Code: BRFR20201119001

## Construction



### Business cooperation offers

**Polish company producing materials for interiors finishing / gypsum creations (panels) and openwork panels is searching for distributors.**

Polish company, experienced in interior design and production of gypsum modular panels as well as openwork panels made of wood, plywood and MDF plates, is searching for trade intermediaries which could act as distributors or agents.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5ff8ecf4-df7d-4f70-913c-9c3576c63267>

Code: BOPL20190702002



**German producer of bioreactors for the production of transgenic microalgae looks for joint venture and manufacturing partners**

A German company is a developer, producer and an operator of bioreactors for the production of transgenic microalgae as an integrated system. These low-cost versatile reactors are ideally suited for the production of both biofuel-algae as well as food and/or feed algae. The company is looking for joint venture and manufacturing partners.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3a9b2b25-d023-4602-b5af-a141d8a199e9>

Code: BODE20201019001

**Italian company which has developed innovative and eco-friendly technologies for the construction of light bases and self levelling cement screeds is looking for partners under license agreements**

An Italian company, located in Northern Italy, with 20 years of experience, is specialized in manufacturing innovative light bases and self-levelling cement screeds with high quality thermal and sound insulation. These



products are made by using recycled polymeric additives. They are looking for partners to open up to new markets under license agreements

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/50b0e64d-da18-4563-a4f9-5c8884ecf88b>

Code: BOIT20201105001

**A Macedonian company specialized in steel constructions is offering to act as a subcontractor**

A Macedonian company with extensive experience in steel fabrication is offering to act as a subcontractor for variety of steel constructions. The steel structures are intended for both industrial and commercial buildings and provided under cost-effective, reliable and professional service. Partners sought are SMEs from the construction and metalworking industries interested in subcontracting agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/53f4513d-9a6a-493e-b3da-7fc93dfe063f>

Code: BOMK20190114001

**A Macedonian company producing metal structures and parts of structures is offering manufacturing agreement, outsourcing agreement and subcontracting**

A Macedonian company engaged in manufacturing of metal structures and parts of structures is offering to perform the assembly of steel construction, repair and mechanical maintenance of large manufacturing facilities, under manufacturing agreement, outsourcing or subcontracting agreement in this field of activities in European countries.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/aa766933-0c4e-4fc3-a59a-36b834184465>

Code: BOMK20191204008

**A Ukrainian manufacturer of waterproofing materials is looking for distributors**

The Ukrainian company is active in the field of manufacturing of the waterproofing materials used in industrial, civil and special construction, repair of facilities for various purposes, resulting in reliable protection against the destructive action of water. The company is searching for a construction materials distributor who wants to broaden its product range under the distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d32622f3-d25b-44e6-a286-77d1ba1cca6a>

Code: BOUA20200403002

## Business cooperation requests

**German company is looking for subcontractor in the field of interior woodwork**

The medium-sized craft company is located in Saxony and exists since 2004. The joinery currently employs 14 people and is specialised in interior fittings for museums and galleries.

The company is looking for a subcontractor of approximately the same size for manufacturing and assembly in the area of exhibition construction/trade fair construction. Experience in the use of CNC manufacturing and proficient use of CAD software is required.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/173b461c-d6fd-4908-89fe-bb570cfad1df>

Code: BRDE20201216001

**A UK supplier of products for the construction industry seeks a supplier of aerosol acrylic line marking paints for**

## a supplier agreement

A British company that supplies a range of products to the construction sector is seeking to source a range of 750ml aerosol acrylic line marking paints initially in seven colors, for a supplier agreement. If a manufacturer of paints is interested in the quantities listed in the description, a manufacturing agreement would be acceptable.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/132fb373-968e-48f2-9d63-d4b1fe849fb0>

Code: BRUK20200204001

## R&D



### H2020 LC-GD-2-1-2020: Innovative land-based and offshore renewable energy technologies and their integration into the energy system

Basque company specialized in developing R&D turnkey solutions is looking for an industrial partner to complete a consortium under an H2020 European Green Deal call. A partner from the energy sector and capable of dealing with marketing and business issues is sought.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/34fbf2e4-0bf7-416c-8d2c-3942e6cabdb6>

Code: RDES20201230001

## Information Technologies



## Business cooperation offers

### **Polish IT company specialized in remote medical examination cloud technologies is looking for partners to sign license agreements**

IT Company from Poland which has created its proprietary cloud software that provides doctors with tools that enable intuitive, efficient, safe remote and local diagnostics of patients is looking for partners to sign license agreements. The licensee should be experienced with medical software implementation and willing to sale software abroad by developing a sales strategy, acquiring customers and building a brand image.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f129ff15-b27a-4e6b-8678-da5df8f4714c>

Code: BOPL20201215002

### **Spanish cybersecurity company dedicated to IT solutions for managing logistics, security and control looks for commercial agency agreements**

Innovative Spanish company dedicated to tailored software developments and solutions for logistics, security (including cybersecurity) and control processes, indoor and outdoor, looks for commercial agency agreements or distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5a50a90e-6696-4b52-ab5d-a5f9d56ef025>

Code: BOES20201120001

### **Romanian IT company specialized in the development of educational software would like to cooperate internationally under distribution services agreements.**

The Romanian SME designs and commercializes computer software for educational purposes. They are interested in exploring new foreign market opportunities and cooperating with international partners under distribution services agreements. Partners are sought regardless of their country of origin.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b150a1e5-39ce-46a8-84fa-a9c034412d21>

Code: BORO20201208002

## Business cooperation requests

### **Romanian web development is looking for partners under outsourcing agreements**

A Romanian company seeks partners specialized in web development and maintenance, web design, creative marketing, email marketing campaigns, Facebook and LinkedIn advertising campaigns, social media marketing and search engine optimization in order to conclude outsourcing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2c4c1604-b919-4855-a2e0-dd57594fbcf7>

## Cosmetics



Business Support on Your Doorstep

### Business cooperation offers

**A Greek company develops and produces state – of – the art nutritional and skincare products with bio-functional properties, looking for distributors**

A small Greek company develops and provides certified functional foods and nutraceuticals inspired by the Greek biodiversity, composed by selected organic ingredients from Crete, Mt. Athos and Mt. Olympus. Products are following the stricter quality standards, evidenced by top-tier scientific publications, and certified by leading regulatory bodies. The company is looking for exclusive partners with the ability to promote and distribute the product.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/340b72d0-0068-47df-8151-371de34f13e5>

Code: BOGR20210111001

**Bulgarian manufacturer of tube packagings is looking for pharmaceutical and cosmetic companies for manufacturing agreements and commercial agreements**

Bulgarian company specialized in production of tube packaging and more specific empty aluminium collapsible tubes and laminated tubes is looking for pharmaceutical and cosmetics companies, specialized in production of gels, creams, mazes and ointments for manufacturing agreement and is looking for commercial agreement with sellers/agents.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0d3271c1-edc5-4b3f-8912-f25c77b2fff1>

Code: BOBG20201202002

**Distributors for cosmetics are requested by an Ukrainian company**

A Ukrainian company, producing high-quality cosmetic products with natural ingredients is looking for distributors to pharmacies, drug stores and shops for cosmetics all around the world. The products of the company includes cosmetics for hair care, skin care, personal hygiene and body care.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9b10b70e-2f32-48bd-8036-76795d190296>

## Healthcare



Business Support on Your Doorstep

### Business cooperation offers

#### COVID-19: A Czech SME offers see-through respirator for license, distribution services or commercial agency agreements

A Czech SME has developed a see-through respirator with the replaceable HEPA (High Efficiency Particulate Air) filters with filtration level H13. The company is looking for a License agreement, Commercial agency agreement and / or Distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4336c580-84ee-4e8f-8bb7-a5f0b8c6e9a5>

Code: BOCZ20201209001



#### A Slovenian producer of laboratory consumables and other plastic products is looking for representatives and partners for distribution

A Slovenian company is an experienced producer and seller of laboratory consumables, plastic products for sterilization and disinfection with option for niche products, that can be produced even in lower quantities. They are looking for foreign partners to represent them and/or distribute their products on their respective markets (commercial agency agreement, distribution services agreement).

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6382a7d5-5dee-4d98-b537-013de2dc1064>

Code: BOCZ20201209001



### **Danish biotech start-up seeks distributors for its health drink which promotes cognitive function**

A Danish biotech start-up has developed a sparkling health drink, that promotes cognitive function. and well-being. The product was developed by a team consisting of molecular biologists, doctors and nutritionists. The company is looking to expand their market via distributors or license agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dd5f1dd9-cf91-4377-8483-455e103d07bc>

Code: BODK20210112001

### **Business cooperation requests**

**Experienced Maltese distribution and sales company in the medical / pharma products and devices sector, seeks partners under commercial agency and distribution agreements**

The Maltese company manages and distributes a vast portfolio of pharmaceuticals, medical consumables, generics, injectables and bio-similars. It is a leading company in the sector and is fully licensed by the Malta Medicines Authority. The company offers its established client networks, both national and international, to the right partner, either under a commercial agency or a distribution agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8e44d631-22dc-4e89-bddf-ffa1fd2af715>

Code: BRMT20200825001

## **Other sectors**



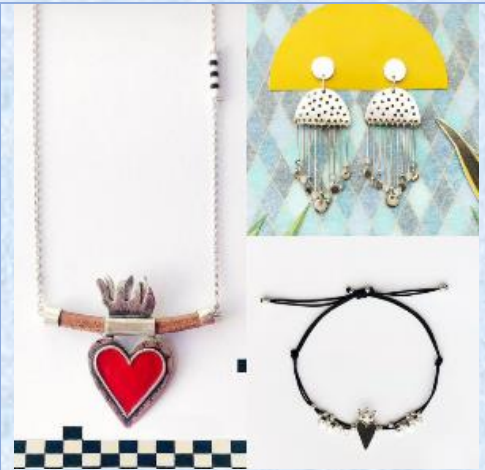
### **Business cooperation offers**

**Romanian manufacturer of handmade silver jewellery seeks international business partners under distribution agreements**

A Romanian company specialises in manufacturing silver jewellery in the following categories: earrings, bracelets, necklaces, and rings. All products are handcrafted based on the company's own original designs focusing on naïve art which combines silver, enamel, glass beads, and leather. The company is interested in identifying international business partners for distributing its products (small series designs) under distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9f694175-21a6-47ee-b4d3-f9f602866c29>

Code: BORO20201214001



**A Czech SME offers a balance chair for distribution services or commercial agency agreements**

A Czech SME has developed and introduced to the market a balanced chair, which allows natural movement of the body in all directions, is suitable for all-day-long sitting in the office or home-office, straightens the back and prevents stiffness of the cervical spine. The company is looking for a distribution services or commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/04298da6-c0ce-4e14-863e-b3cbf72776db>

Code: BOCZ20201215001

**A Portuguese manufacturer of shelving systems and professional hospitality equipment, is looking for distributors**

Portuguese company, producing professional equipment and furniture, specialized in storage shelving systems, as well as, hospitality industry (HORECA) seeks distributors.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45d25ac2-2a17-4be1-afab-09726647476c>

Code: BOPT20201207001

**A Slovenian developer and manufacturer of filter cartridges and filter units is looking for partners under distribution services agreements**

A Slovenian company specializing in the manufacturing of filter cartridges and filter units is willing to expand into new markets and is looking for distributors of filter cartridges and filter units. The company is willing to establish long-term cooperation on the basis of a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/db1d505c-9c4d-4669-b18f-8e0b6a60e110>

Code: BOSI20200107001

**Finnish xylitol products manufacturer is looking for distributors**

A Finnish company manufactures xylitol pastilles, toothpaste, chewing gum and dry mouth pastilles. Xylitol is a natural sweetener and the dental health benefits of xylitol are well established. The company is looking for partners, who would take the xylitol products into their portfolio, under a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/87e7794d-a44a-43aa-a64c-92ca70bbeb39>

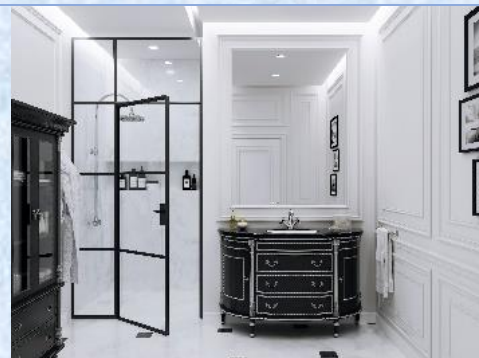
Code: BOFI20200127001

**Spanish company devoted to luxury furniture is looking for distributors of high-end furniture and bathroom furniture.**

It is a Spanish family business, young and dynamic, that designs and manufactures exclusive handmade furniture. Its offer includes furniture, decoration accessories, textiles and lighting. The company is looking for international distributors in the field of high-end furniture and bathroom furniture and also for architects, decorators and interior designers looking for a global decoration offer. The company is open to expand to any country from the European Unión and third countries.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ed56a5dc-2dff-440e-8e11-a1fb4493ef4b>

Code: BOES20201112001



**UK manufacturer of a high quality anti-viral paint seeks distributors worldwide**

This UK based paint manufacturer brings over 30 years' background experience of innovation and supply of anti-viral products for professional and retail sectors to this exciting new venture. Resulting from years of development, this is the first anti-viral paint which has been independently tested in the UK and proven to reduce cross contamination. The company is looking to develop its presence globally and seeks experienced distributors with solid local market knowledge.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c4615f3c-dcf2-4bae-b581-b0080c49abce>

Code: BOUK20210108001



**Business cooperation requests**

**Suppliers of automotive parts wanted for distribution network**

With the aim to start and set up a distribution network for automotive parts, a German distributor of automotive parts is looking for partners who are supplying parts für cars, utility vehicles, trucks and buses as well as for industrial and agricultural vehicles. The German company offers the distribution of these products in Europe. Cooperation would be based on supply agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2980bb39-33fe-4723-9eb3-618b927b5459>

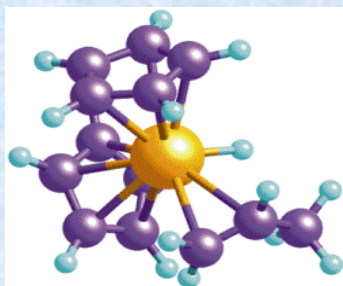
Code: BRDE20201110001

**Finnish producer of hospital papers is looking for new manufacturers or suppliers of cellulose wadding and crepe paper under manufacturing or supplier agreement**

The Finnish company specializes in the production of hospital papers. The company is looking for cellulose wadding and crepe paper producers or suppliers in Europe; producers are preferred. Cooperation is offered in the form of manufacturing or supplier agreement.



## Technology Cooperation Offers and Requests



### Technology cooperation offers

#### **Pacifier with aromatherapy to calm and heal the children**

Two Spanish entrepreneurs have developed a pacifier for babies that makes them relax and decongest at the same time thanks to a system it incorporates that releases scents. They look for partners in the paediatrics or aromatherapy sector to invest in the project and to carry out jointly the last development stages for a launch into the European market or to detect new applications for the system.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c7cb90fb-fecb-44b2-a242-0ea949e4b252>

Code: TOES20191223001

#### **Natural product-based modulation of metabolic syndrome: combining in silico and in vivo methods to investigate the potential role of the nuclear receptor PPAR $\gamma$**

Bulgarian research team offers computational modelling approaches to predict the pharmacokinetic and pharmacodynamic profiles of small molecules. It allows fast screening and prioritization of compounds based on evaluation of metabolism and toxicity associated with oral administration of a molecule and pharmacological potential of the molecule for the prevention / therapy of metabolic syndrome. Researchers are looking for technical cooperation agreement and/or financial agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/fc8f2c0d-4cfb-47a8-9ed1-4a5e306df5fa>

Code: TOBG20191202001

### Technology cooperation requests

**A Spanish entity is looking for innovative technologies that ensure the survival of vegetation in harsh climate conditions**

A Spanish local entity has started to build a green belt using degraded, abandoned lots of land. No trees are left

and the replantation is a challenge due to the harsh climate conditions. The increasing heat during summer months demands specific technologies for the newly planted trees to survive. The entity is looking for commercial agreements with technical assistance for the implementation of technologies that allow the survival of vegetation in extreme heat conditions.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2d25f68c-8d1c-4787-901e-14e04f8d6f4e>

Code: TRES20201216001

### Co-development of applications for smart industry using 5G connections

A Dutch telecom company with a 5G network for SME customers is interested in co-development and supporting new smart industry applications using/ based on 5G technology. Companies specializing in sensing /Internet of Things (IoT), augmented reality/mixed reality, visual inspection or robotics are sought for a technical cooperation agreement or a commercial agreement with technical assistance. This request refers to an Innovation challenge published on an open innovation platform.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/989fa484-e119-404b-b776-07ce349606d8>

Code: TRNL20200917001

## News and Events

Variety of events are organizing within the framework of Enterprise-Europe Network, which will create opportunities for entrepreneurs to meet potential business partners and to learn all they need to know to expand their business in Europe.

Below are presented events that will be organized during February, March, April 2021.

### February

24/02/2021	<p><b>Innovation and Digitalisation in the Travel Industry 2021</b> Maribor (Slovenia)</p> <p>The matchmaking will focus on digital transformation for the traveling industry, focusing especially on technologies such as IoT, data analysis, AI etc.</p> <p><a href="https://een.ec.europa.eu/tools/EVE/Event/DownloadAttachment?attachmentID=627c9cf1a-5b60-46b0-a27b-8e0cd48bb0ac">https://een.ec.europa.eu/tools/EVE/Event/DownloadAttachment?attachmentID=627c9cf1a-5b60-46b0-a27b-8e0cd48bb0ac</a></p>
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### March

15/03/2021	<p><b>BIOKET 2021 Brokerage event - Lille - 15-19 March 2021 - Digital Edition</b> Lille (France)</p> <p>The global conference dedicated to processes and technologies applied to biomass and due to Covid crisis BIOKET proposes a digital edition of the event including webinars and virtual B2B meetings.</p> <p><a href="https://bioket-2021.b2match.io/">https://bioket-2021.b2match.io/</a></p>
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### April

12/04/2021	<p><b>Online EEN Brokerage Event "Technology &amp; Business Cooperation Days"</b> Hannover (Germany)</p> <p>The brokerage event offers SMEs and research organisations the opportunity to find and meet partners for commercial agreements and for research &amp; technology cooperation. The event is the virtual place to acquire new technologies, concepts and solutions as well to get in contact with potential suppliers and business partners.</p> <p><a href="http://www.technologycooperationdays.com/">http://www.technologycooperationdays.com/</a></p>
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For getting more information on mentioned above events, please contact Enterprise Network Armenia.

***Note:*** *If you are looking for a business partner abroad or a new market and wish to be included in the network database, please contact us for getting cooperation profile forms or any other relevant information.*

*Dear entrepreneur,*

*Register at*

*<http://een.ec.europa.eu/tools/services/ExpressionOfInterest/Customer/Create?shid=32db25cb-726f-43b0-8b5f-7742d0935799> and receive free email alerts containing newly published profiles and events.*

***All provided services and information are free of charge.***

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