

# Enterprise Europe Network Armenia

## *Newsletter # 02*



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## Business Cooperation Offers and Requests

*Aiming to foster international business activities of Armenian SMEs and find suitable business partners abroad Enterprise Europe Network Armenia is pleased to present to your attention the following business cooperation offers.*

### Manufacturing of food products



### Business cooperation offers

#### **A Polish producer of natural fruit juices is looking for agents and distributors**

A Polish SME that produces natural pure juice is looking for international partners. The company has got a long tradition of cultivating apple orchards that allow for the production of 100% natural pure apple juice. The company is interested in finding partners from the whole world through a distribution agreement and commercial agency agreement for its products.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/157d88a1-9ca6-4d13-8ac6-e80dee366853>

Code: BOPL20210113002



#### **Spanish company that produces Mediterranean fresh fruits and vegetables as well as organic and not from concentrate juices looks for commercial and manufacturing partnerships**

Spanish company, established in 2014, that manufactures concentrate and not from concentrate (NFC) juices in bulk or packaged, also purees, essential oils, pulp and Mediterranean fresh citrus, fruits and frozen vegetables (organic or not) is looking for trade partners to access new markets, such as distribution services or



commercial agents. The company offers also fresh/frozen fruits and vegetables to big supermarket chains and to agri-food companies for manufacturing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/30772c12-0e69-4dbd-9374-d5f5dc343e92>

Code: BOES20201127002

**Dutch cooperative of handmade farmhouse cheese is offering distribution and agency agreement**

Renowned farmers cooperative from the Netherlands is a developer and producer of mainly handmade artisanal cow cheese. The cooperative is looking for distributors and/or agents in Europe and beyond. With their own laboratory, the company can also produce special cheese on clients' request and can offer this in exclusive batches. Collaboration is sought in the frame of a distribution or agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d738f339-6976-46e1-aa9d-238bc186558e>

Code: BONL20201210001



**Romanian producer of dairy products is interested in manufacturing and subcontracting agreements**

The Romanian company is offering its production capacity for a large variety of yogurts, milk, cream etc. for international markets. The company is interested to conclude international partnerships in the frame of manufacturing or subcontracting agreements, including the opportunity of own label production.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7541ac97-0f1b-462a-aa31-d0c0ed14ec76>

Code: BORO20190204002

**A Kosovar producer of natural organic tea is looking for distribution services agreement and commercial agency agreement**

The Kosovar company is specialized in the production of natural organic teas. The company's production is already represented and is well known in local market. The company is planning to expand its production in the near future and wants to enter new international markets. The company is looking for a distribution services agreement and commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7f9af998-683b-437a-a77f-e8c693b64f05>

Code: BOXK20210118001

**Argentinian exporter is seeking distributors in Europe for their grains which are soybean, yellow corn, wheat grain, feed barley, coriander seeds, canary bird seeds, yellow/green peas.**

Argentinian company is producing agricultural products and sell agricultural inputs as well as they buy and sell grains. Among other things, they are also in the cattle business; they offer services of generation and management of agricultural businesses. The company is seeking partners in Europe to distribute its products (soybean, yellow

corn, wheat grain, feed barley, coriander seeds, canary bird seeds, yellow/green peas), under a distribution agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9492a4cf-cfb1-4d93-a80a-1ec22439e96d>

Code: BOAR20210115001

**A Polish manufacturer of honey products is looking for distribution services agreements.**

The Polish company is specialized in the production of the high-quality honey, always containing only natural ingredients without preservatives. Slow and natural production cycle perpetuates the nutritional value and health qualities of honey. The company wants to export its products to foreign markets and is looking for distributors around the world.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4ba69a04-e5ac-401d-87fb-58a2c419e648>

Code: BOPL20210113004

## Business cooperation requests

**A Kosovar importer and distributor of food products seeks to be a distributor**

A Kosovar company specialized in bulk sale and distribution of food products like: meat products, dairy products, etc. on the Kosovar market wishes to explore new opportunities to import from quality producers, in order to enlarge its products portfolio under a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8318d670-b477-41dc-b687-f8871e05cd4e>

Code: BRXK20210122001

**A Macedonian frozen food and meat importer is looking for food producers in the framework of commercial and distribution agreements**

A Macedonian company is an importer and distributor of various types of food products such as frozen meat and meat products (chicken, turkey, beef and veal meat, pork and sea fish).

The company is looking for new European partners (producers and wholesalers from the food industry) in the framework of commercial agency and distribution agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/52fff3d7-45a1-45f6-91bf-84adc8f4489a>

Code: BRMK20201216001

## Manufacturing of textile products



## Business cooperation offers

**Spanish fashion and textile company that designs and produces all kind of clothes is looking for a partner to start a manufacturing agreement, subcontracting or joint venture in Europe**

The Spanish fashion company designs and produces fashion textiles. The company is offering design service and production in the area of handbags, accessories, comfortable footwear, knitwear and sportswear. They are looking for partners interested in eco-exclusive approach in their products and want to develop products from zero to the final prototype (joint venture, subcontracting and/or manufacturing agreement). The company seeks partners from all Europe.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c1c1de85-0d7d-47da-8501-087c4f6a7d6e>

Code: BOES20201111002



**A Polish producer and designer of elegant aprons is looking for partners under distribution services and commercial agency agreements**

A Polish brand of exclusive laboratory aprons, which is characterized by the highest attention to detail and quality of materials is looking for distributors and commercial agents. The company offers high-quality and comfortable products as well as unique, but still elegant forms. The flagship projects are well-tailored aprons emphasizing professionalism.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/78bebde0-5bd4-41ef-9010-065f6c005612>

Code: BOPL20210119001

**A Czech manufacturer from fashion sector is looking for a distributor of their products and offers free capacity for production**

A Czech company is looking for distribution services of their products such as underwear, swimwear and sleepwear etc (sewing clothes, parts of clothes). Another type of cooperation possible would be a manufacturing agreement, because of the free production capacity of the Czech company.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c8029d99-0699-4175-b721-8f3b6c1e08ce>

Code: BOCZ20200122001



**German company seeks distributors for sustainable textiles and working clothes for hospitals and care homes**

A small German company offers medical workwear (scrubs, lab coats, trousers, polo shirts) made from environmentally friendly fibers and fabric. A transparent value chain guarantees sustainability and safety. Distribution partners or commercial agencies are sought.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/00cefccc-3066-4b22-9db9-125026eea2b7>

Code: BODE20200204001

**German manufacturer of innovative textile protecting against biological contamination of water is looking for commercial, distribution and joint venture agreements.**

A German SME invented a silver-coated textile that has antibacterial capacities. It is a patented system "made in Germany" which can be used in drinking water depots/ tanks, in technical water circuits and other systems storing or transporting liquids. Therefore this product is especially interesting for firms looking to protect their drinking, industrial, production or cooling water from biological contamination. The company is offering agency, distribution and joint venture agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6b2da389-5ede-4cdf-b4d0-8c776ffb4f4d>

Code: BODE20190523001

## Business cooperation requests

**Belgian start-up is looking for manufacturer to produce exclusive and sustainable bracelets**

A Belgian company designing its own sustainable bracelets is looking for a partner to produce the bracelets under a manufacturing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f8aa90b2-4ec0-477f-92d7-36ffa907f59a>

Code: BRBE20200327001

**A Dutch e-tailer is looking for collaboration with brands who can supply leather/ leatherette bags and suitcases for low and middle segment in the frame of commercial agency agreement**

A Dutch e-tailer is specialized in selling leather products like bags and shoes. For their webshop, the company is looking for new fashionable brands of leathers/ leatherette travel bags and suitcases for the low and middle

segment. They are looking for brands based in Europe. A commercial agency agreement may be provided.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e1821e8a-e69a-4ef7-a347-74903d5e00f7>

Code: BRNL20200229001

## Construction



### Business cooperation offers

**Slovak company specialized in production of innovative concrete building block is looking for partners in Europe and beyond under license agreement**

Slovak producer of innovative building blocks, dedicated to improving the current construction sector and standard of living for masses, is looking for a licensee from the construction sector under license agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6729af44-c69f-413a-a4c4-93b7901f2ba4>

Code: BOSK20201119001

**Consulting services regarding bridge monitoring and maintenance offered by Polish company under the outsourcing agreement**

A Polish company from the construction sector offers technical consultancy on best strategies and solutions for bridge maintenance and monitoring; on quality of maintenance companies, and the efficiency of new bridge monitoring methods. They are offered within the framework of the outsourcing agreement to bridge owners/operators and companies providing bridge monitoring and maintenance services.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7a08980a-583c-4107-b700-779fdaef5e9a>

Code: BOPL20210108001

**Metalworking Portuguese company is looking for partners to establish a subcontracting agreement**

This Portuguese metalworking company sell general metalworkingservices and work for very diverse areas, such as naval, oil & gas, construction, mining, foundries, food, energy, water treatment, air treatment, among others. The company is looking for partners whoare interested in having them as suppliers for their projects, by signing a subcontracting agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3a24e893-003c-4060-83a1-7822797fbe5e>

**Polish manufacturer of light steel structures seeks subcontracting opportunities**

A company from north-eastern Poland, which specialises in the production of warehouse and transport pallets, is looking for companies producing scaffolding, windows, and glass, as well as transport and construction companies. They are offering their production services under a subcontracting agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3e6a78fa-d4e3-4d2c-8ef6-ab3cde798855>

Code: BOPL2021019001

**Bosnian company offers thermal insulation glass, PVC and aluminum windows and doors under distribution or manufacturing agreement**

A company from the Republic of Srpska region, Bosnia and Herzegovina, is looking for new partners who would buy their products under distribution or manufacturing agreement. The company offers thermal insulation glass, PVC, and aluminum windows and doors.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f2b95aa3-e388-4a10-880a-de9e662ff5ab>

Code: BOBA2021014001

**Maltese company offers customized design and development services related to automation and robot-based systems to industry under a subcontracting agreement**

The Maltese company develops customized solutions for various industrial sectors that require automation, robotic systems and automated guided vehicles. It is seeking international clients from the pharmaceutical, automotive, aviation, logistics and manufacturing sectors who require their customized services under a subcontracting agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/21629190-e2e9-43c5-b3cc-cf3d41d65f48>

Code: BOMT20210114001

**Business cooperation requests****Romanian company selling household and kitchen accessories made of stainless steel, copper and brass is looking for suppliers in the EU and beyond, based on commercial agency and distribution services agreements**

Romanian company experienced in distribution activities is seeking to increase its portfolio of products, by importing new models of products, mainly household and kitchen accessories made of stainless steel, copper and brass, based on commercial agency and distribution services agreements. Also, accessories and devices used in the preparation and storage of wine, distillation and storage of



natural alcohols and essential floral oils are of major interest.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e62d32e2-c449-4d09-bd73-0e2385a8cd25>

Code: BRRO20200219001

**Romanian company specialized in retractable pergola systems and indoor/ outdoor related products is looking for manufacturers or distributors**

A Romanian company from Transylvania is importing, designing and installing various types of retractable pergolas, glass enclosures, thermo-treated or WPC wood decking, terrace furniture, Zip screen shading systems etc. for residential and non-residential buildings. Willing to enlarge its partners' portfolio, the Romanian company is looking for new international manufacturers or distributors of the above mentioned products.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f191cc38-18c7-48fe-8de3-d8e598500f09>

Code: BRRO20190401001

## R&D



**COVID-19: Spanish biotech is looking for partners to develop novel immunotherapies against COVID19 based on Chimeric Virus Like Particles in Eureka programs, H2020 and similar**

A Spanish SME is looking for a partners who could support the screening and selection of COVID19 antigens to develop prototypes against COVID19. The company has a proven platform technology of chimeric virus like particles that would display selected antigens to elicit strong immune responses in humans. The project has 3 main phases: design of prototypes, screening & production and immunogenic. Companies, research institution or universities experienced in research health are sought (Eureka).

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0027165b-4ac6-4deb-a392-2948decf9ceb>

Code: RDES20200605001

## Information Technologies



## Business cooperation offers

### **Software resellers and value-added distributors are sought for asset management financial software under a commercial agency agreement**

A French company has developed advanced asset management software for financial institutions that almost entirely covers their needs in the asset management business. The company is looking for a partner who will be in charge of distributing its software to banks, asset management companies and international funds. The cooperation will take place under a commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c90a04e7-f23d-49c9-bc14-c6bde116dc7a>

Code: BOFR20210114001

### **Austrian company is looking for commercial agents in the sales, software implementation and customer area**

The Austrian company is an LLC (limited liability company) and was founded in 2005 in Upper Austria. The company is looking for a long-term partner under a commercial agency contract, who is able to sell, implement and provide the first level support for its software. This IT tool is automating and digitising maintenance and quality processes in decentralized organizations, independent from the industrial sector. As a cloud platform, the software is easy to install and to use.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d1b57d60-79ca-42ea-a37d-9e2cd5adaf03>

Code: BOAT20201120001

### **A Kosovar software development company offering various customized software solutions to business processes is seeking for partners to cooperate under outsourcing or subcontracting agreements**

A software development company, founded in 2009 in Prishtina, Kosovo that offers professional services in the field of custom software development on various platforms, offers and delivers work of exceptional quality for various industries seeking software solutions.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/badb28e9-52e5-4360-aff2-1fa0c2a19e69>

## Business cooperation requests

**A French company is looking for partners to install and/or maintain displaying multimedia equipment under services agreement**

A French company is looking for partners in Europe to install or maintain multimedia equipment like digital signage, kiosks, video conference, video projection, audio, cabling. Services agreements are offered to partners especially in European countries.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c5e5f4b9-f2a3-4d9e-9a32-7065972e4e43>

Code: BRFR20190923001

## Cosmetics



## Business cooperation offers

**Made in Italy haircare products manufacturer is looking for distributors and manufacturing agreements**

A dynamic and fast growing Italian company, whose core business is to provide high quality products and services for hairdressing salons, is looking for foreign distributors. The company is a leader in the Italian market and already active in more than 50 countries worldwide, with its brands. Available also for Private Labels production via manufacturing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b966b6b2-b98b-4e95-8d65-07d8a3ac87fc>

Code: BOIT20210129001



**UK manufacturer of skincare products that improve athletic performance, seeks distributors in the personal care or health & fitness sectors.**

The UK company manufacture a range of premium skincare products specifically developed, tested and proven to improve physical and athletic performance. Launched 2019, the UK company seek experienced distribution partners as part of its international growth strategy. Distributors should have experience in the personal care and / or health & fitness sectors. The distribution services agreement will allow distributors to offer an innovative new proposition to their customers.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/06cf6703-3de4-49b3-b67e-835482e6b034>

Code: BOUK20201111001

**Bulgarian manufacturer of essential oils and various natural cosmetic products seeks distribution services and commercial agency agreements**

Bulgarian manufacturer of essential oils and natural cosmetic products, with its own brand, is looking for distributors of its products portfolio in the EU and non-EU markets. The company grows own plantations of lavender, hyssop, chamomile, yarrow, white pine and juniper, coriander, fennel, dill and oregano in the fertile region of Pomorie, on the Black sea coast. The company is looking for suitable partners under a commercial agency or distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dc4096ac-e0bd-4c21-8cf2-ac792afbbeeef>

Code: BOBG20210118002

## Healthcare



## Business cooperation offers

### German manufacturer of patient specific skull implants is looking for distribution partners

A German company is specialised in the manufacturing of patient specific skull implants. It uses digital and physical 3D models for precise results in neurosurgery, oral and maxillofacial surgery as well as plastic surgery. The company is looking for distribution services agreements. The company is already engaged in Colombia, Austria, Switzerland, France and Spain.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1128a204-5d79-49af-afe2-d57cd9c75240>

Code: BODE20210105003



### UK company with multi-mode ultrasonic orthopaedic surgical system, a tool to remove PMMA cement during revision surgery, seeks distributors and commercial agents

UK company has developed an orthopaedic revision system for surgeons using ultrasound to remove PMMA (polymethylmethacrylate also known as bone cement) cement during joint revisions. System comprises two cement channels and one, unique, soft tissue channel. The company holds a strong track record in surgical ultrasound having previously introduced an innovative system to laparoscopic surgeons. The company is seeking partnership agreements with distributors and commercial agents.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7a120239-919f-473d-8157-9eebe7fd42c>

Code: BOUK20210119001

### COVID-19: UK developer and manufacturer of digital health solutions specialising in remote patient monitoring and management via health apps and clinical web portals is seeking agents and/or distributors

UK developer and provider of digital health solutions to aid remote clinical diagnosis; patient monitoring and management have developed a long COVID symptom assessment and monitoring tool for clinicians and patients. They seek healthcare organisations or companies globally with connections to local authorities who can provide assistance and local know-how to the company to enable them to enter the market through a commercial agency agreement and or a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/cfb252e0-1c21-4aa6-8a0d-cb8589ffbc9>

Code: BOUK20210115001

## Business cooperation requests

### German medical technology company is looking for highly innovative medical technology devices under a distribution services agreement

A German medical devices distribution company is looking for new medical technology products in the field of in-vitro diagnostics, point-of-care diagnostics and related fields to be distributed by them in Germany under a distribution services agreement. Their clients are German hospitals and clinics.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ed135106-2ec2-4cf0-b5d9-7310a80a7f3a>

Code: BRDE20190227002

## Other sectors



### Business cooperation offers

#### **Italian manufacturer of cellulose wadding table napkins seeks distributors**

An Italian company with wide experience in production of medium/high quality table napkins has reached an important place in the domestic market but now wishes to expand and seeks distributors in other countries. Its paper table napkins production plant is located in Campania and there is also a selling store in Naples.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/847d2941-1de0-4baa-bb1a-9aa3b0b34d59>

Code: BOIT20191219001

#### **An Italian company specialized in the design and production of special customizable tools for chip removal machining is looking for distributors and/or end-users**

Italian company active in the mechanical industry which designs and produces special tools for chip removal machining would like to engage in permanent cooperation with foreign partners under distribution services agreements, as well as with end-users. The tools are highly customizable and allow consistent reduction of production costs and lead times; the company provides for customized tools in several sectors such as automotive, aerospace, railway, electromechanical, energy, oil and gas.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ba2d3965-59b4-4db5-b420-5510c4a55e30>

Code: BOIT20210120004

#### **A German media, video and film production is looking for commercial agreement partners**

A German media, video and film production company with focus on commercial films for companies, fairs, products, promotion and 3-D-visualization is looking for commercial agency agreements. The company offers various services in the fields of live music recording, transmission and film. Moreover, they operate their own recording studio. All services are coordinated with the customer on which basis an individual service program is designed.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0f2b5af5-ba84-4666-bd9f-5db6dd5e6d24>

Code: BODE20200526001

#### **Polish jewellery producer is looking for partners to work under distribution services agreement or manufacturing agreement**

Polish company specialized in handcrafting contemporary jewellery from natural materials such as rhinestones and high quality glass, is currently searching for distribution and manufacturing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/16766c46-ce74-49cc-8dba-6d12656c4ca8>

Code: BOPL20210121001

**A Romanian distributor of hydraulic and pneumatic components is interested in cooperating internationally on the basis of a distribution services agreement.**

The Romanian firm distributes a large variety of hydraulic and pneumatic installations and systems. They are keen on introducing their products on new markets and concluding distribution services agreements with European partners.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4868feb2-f8ce-48f4-a1c5-cefaf4cf3658>

Code: BORO20201221001

**Romanian company specialised in geotechnical investigations, topography, structural design and technical assistance for civil and industrial construction is interested in cooperating internationally under distribution services or subcontracting agreements.**

The Romanian SME offers specialised technical services in the construction sector, ranging from geotechnical investigations and topographical surveys to structural design projects. They would like to expand on foreign markets and, as such, conclude distribution services and/ or subcontracting agreements with European partners.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/03455f8a-212f-4f07-8277-d4219bac5798>

Code: BORO20201214002

**Renowned Macedonian company is looking for new clients for its design and printing services based on distribution services agreement**

Macedonian printing house offering a complete suite of printing services with fast turnaround times and delivery is looking for new clients worldwide to offer its wide range of design and printing services under distribution services agreements. Offered products and services include design and preparation of printing materials, printing, book finishing and transport (depending on the destination).

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d7cdf029-f25a-4869-ae9a-f0fb2b522a61>

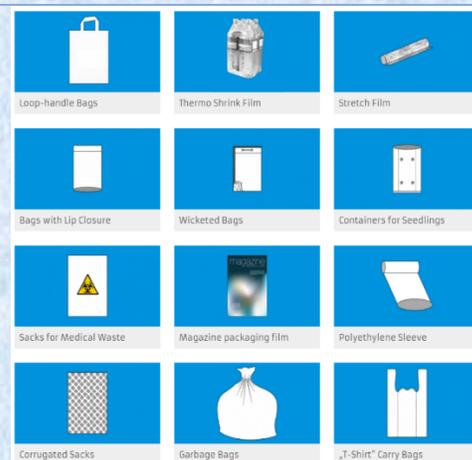
Code: BOMK20201221002

**Bulgarian plastic packaging manufacturer seeks agents and distributors**

A Bulgarian company, specialized in the production of high and low density polyethylene packaging such as bags, sacks and plastic films is looking for agents and distributors to expand their sales in other countries.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/474633e3-4743-423b-8baf-b2e7a763b2fc>

Code: BOBG20210118001



**Swedish company searching for partner to distribute their lifting equipment**

A Swedish company is searching for long-term partners (distributors or agents) to sell their lifting products, especially their own designed hoists and beam trolleys. They are offering all types of hoists and lifting equipment, as well as creating solutions that lift from 250-10 000 kg. They offer the highest quality throughout the process and to assure quality and function the products are third party tested according to EN standards.

## Business cooperation requests

### French SME seeks suppliers of polypropylene woven bags for a supplier agreement

A French company with 40 years' experience in distribution of packaging solutions for the agricultural and industrial sectors is looking for a packaging manufacturer in Europe to supply polypropylene woven bags via a supplier agreement. Products are of a wide range of references and sizes.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b9f6fa6a-3bfd-4cd9-8dd2-11e0da5adaa2>

Code: BRFR20210121001

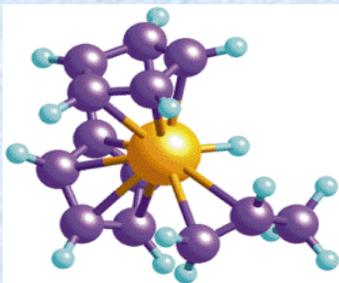
### French SME seeks suppliers of polyethylene infusion bags for a supplier agreement

A French company with 40 years' experience in distribution of packaging solutions for the agricultural and industrial sectors is looking for a packaging manufacturer in Europe to supply high density polyethylene infusion bags via a supplier agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ab923195-4a24-417a-b6d6-9fb1052df535>

Code: BRFR20210128001

## Technology Cooperation Offers and Requests



## Technology cooperation offers

### A Dutch SME offers its extensive expertise in the field of radiation shielding and is specialized in casting and machining of precision components made of lead and lead alloys

A Dutch SME is specialized in lead casting and lead machining. Lead is frequently used as a material in machines where X-rays, electron radiation and nuclear radiation must be shielded, such as medical devices and analytical equipment. The combination of radiation expertise, casting and precision machining of lead makes the SME special. The SME is interested in a manufacturing agreement to manufacturers and system integrators that need

precision parts of lead and related radiation expertise.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dae3b376-34df-4986-afbe-03472e6d608f>

Code: TONL20201211001

#### **Monitoring system with intelligent machine vision detection and web-based interactive platform for analysis of waste sorting process workflow**

A Slovenian R&D company from Primorska region specialized in process analytics in environmental industries developed a novel monitoring system with multiple detection devices (AI/ML machine vision) feeding a database with process information like belt load, waste composition, moisture and presence of contaminants. The solution is accompanied by a state-of-the-art Industry 4.0 information system. They are looking for a strategic partner for a commercial agreement with technical assistance.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6363bf84-f9d7-4376-be82-0afe5cf91d35>

Code: TOSI20201214001

## **Technology cooperation requests**

#### **Permanent anti-fog and anti-mist treatment sought for transparent facemasks**

UK company manufacturing transparent face masks is looking for a permanent hydrophilic treatment for thermoplastic elastomer transparent material. They require a function (ideally via additive, functionalisation or coating) so the material remains anti fog after exhaling on it or during temperature changes. Potential collaborations are sought under commercial agreement with technical assistance, licencing or manufacturing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/acdc4bf8-f444-4282-8bdb-15e9580803e1>

Code: TRUK20210127001

#### **A French company is looking for an European manufacturer to produce veterinary drugs in tablets**

A French pharmaceutical company is specialized in veterinary medicines. For one of its veterinary drugs, the company is looking for a manufacturer - Contract Manufacturing Organisation (CMO) - to produce tablets. The partner sought must have a veterinary grade and be able to manufacture in a GMP (good manufacturing practices) unit for solid form. A manufacturing agreement is sought.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/54e9865b-c1a4-4910-9a81-3bdb8f1be579>

Code: TRFR20210122001

## News and Events

Variety of events are organizing within the framework of Enterprise-Europe Network, which will create opportunities for entrepreneurs to meet potential business partners and to learn all they need to know to expand their business in Europe.

### Virtual B2B meetings with Russian (Republic of Kalmykia) producers

Within the framework of the Program "Enterprise Europe Network", the Fund "Investment Support Center" and the "Russian Union of Innovative Technological Centre" (RUITC) organized B2B meetings between Armenian and Russian companies on February 15-18, 2021. The Russian companies represented the following sectors: animal husbandry, fresh-frozen meat, grain, flour, combined feeds, clothes, tourism. During the meeting agreements were reached on further cooperation. The business meetings provided an opportunity for Armenian and Russian companies to establish new cooperation in various fields.



Below are presented events that will be organized during March, April 2021.

### March

15/03/2021	<p><b>BIOKET 2021 Brokerage event - Lille - 15-19 March 2021 - Digital Edition</b>  <b>Lille (France)</b></p> <p>The global conference dedicated to processes and technologies applied to biomass and due to Covid crisis BIOKET proposes a digital edition of the event including webinars and virtual B2B meetings.</p> <p><a href="https://bioket-2021.b2match.io/">https://bioket-2021.b2match.io/</a></p>
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April

12/04/2021	<p>Online EEN Brokerage Event "Technology &amp; Business Cooperation Days" Hannover (Germany)</p> <p>The brokerage event offers SMEs and research organizations the opportunity to find and meet partners for commercial agreements and for research &amp; technology cooperation. The event is the virtual place to acquire new technologies, concepts and solutions as well to get in contact with potential suppliers and business partners .</p> <p><a href="http://www.technologycooperationdays.com/">http://www.technologycooperationdays.com/</a></p>
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For getting more information on mentioned above events, please contact Enterprise Network Armenia.

***Note:*** *If you are looking for a business partner abroad or a new market and wish to be included in the network database, please contact us for getting cooperation profile forms or any other relevant information.*

*Dear entrepreneur,*

*Register at*

*<http://een.ec.europa.eu/tools/services/ExpressionOfInterest/Customer/Create?shid=32db25cb-726f-43b0-8b5f-7742d0935799> and receive free email alerts containing newly published profiles and events.*

*All provided services and information are free of charge.*

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