



Enterprise Europe Network Armenia

Newsletter # 05



May 2021
Yerevan, Armenia

Content:

Business Cooperation Offers and Requests	3
Manufacturing of food products	3
Manufacturing of textile products	5
Construction	8
R&D	10
Information Technologies	11
Cosmetics	12
Healthcare	13
Other sectors	15
Technology Cooperation Offers and Requests	17
News and Events	19

Business Cooperation Offers and Requests

Aiming to foster international business activities of Armenian SMEs and find suitable business partners abroad Enterprise Europe Network Armenia is pleased to present to your attention the following business cooperation offers.

Manufacturing of food products



Business cooperation offers

Russian health food company is looking for distributors

The Russian company specializes in the production of products from vegetable dietary fiber. These products are manufactured for functional, dietary, healthy and sports nutrition. The company is looking for reliable partners to conclude a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1d6087d6-3b24-4e39-a5ac-968795ed7dce>

Code: BORU20210204001

Irish manufacturer of exotic food ingredients suitable for food production and food services seeks distribution agreements

An Irish company produces and sells exotic food ingredients across Ireland, ranging from native flours. Looking for distribution agreements with importers, distributors and food producers in the United Kingdom and all European countries. The native flours consist of ranges from wheat grass, quinoa, whole lentil, black bean, sorghum, rice and white corn.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/965aad35-4199-44d7-aaaa-365f0136dc53>

Code: BOIE20210311004

Russian producer of natural food products is looking for distributors

The Russian company from the Novosibirsk region specializes in the production of healthy food products. The

composition of these products includes ecologically grown berries, fruits, honey and cereals. The company is interested in finding reliable partners and concluding a distribution service agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bba115da-266d-47c2-9b9a-c949de1297f3>

Code: BORU20210205030

A Singapore food paste manufacturer is looking for distributors in Europe via distribution services agreement

The Singapore food manufacturer, which was established in the 1990s is one of the leading food manufacturers in Singapore. The company mainly manufactures and supplies food ingredients to restaurants and companies in the hospitality sector in Singapore. The Singapore food manufacturer has developed a line of food paste and sauces specifically sold in supermarkets. The Singapore company is looking for European food distributors via distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f30111d3-2c58-4504-889d-ed588507e814>

Code: BOSG20190114006

The Ukrainian producer of carob-glazed healthy sweets & snacks is looking for distributors

The Ukrainian manufacturer of lactose-free, plant-based, gluten-free, and no refined sugar sweets, intends to expand its export sales in terms of the distribution agreement. The company is looking for partners in healthy food distribution, premium retailers and HoReCa.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f7f6186f-f8c6-4755-8fbf-2d7491fd3a2d>

Code: BOUA20200422003



Singapore noodle manufacturer seeking European partners via distribution service agreement

The Singapore company, established in 1968, started as a traditional noodle maker in Singapore. Over the years, the company evolved into a company that uses machinery and technology to manufacture noodles for consumers as well as businesses in Singapore. The company is seeking European partners via a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3c4db898-3105-46df-bdf1-e671b43ecc73>

Code: BOSG20210427012

Business cooperation requests

A commercial agent established in Romania looks for European products to distribute or represent in the Arabic

markets

A commercial agent for the Arabic markets, established in Romania, seeks producers and distributors of dried food, canned food, cosmetics, medical supplies and pharmaceutical products in Europe that wish to place their products on the Arabic market. The Romanian company seeks to find new partners in order to conclude distribution or commercial agency agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/add0a227-dd18-4934-bafb-45f87d87d9ac>

Code: BRRO20210429001

A Polish company is looking for producers and suppliers willing to enter Polish market with their products under commercial agency agreement

A Polish company acting as a commercial agency is offering services to foreign companies interested in entering the Polish market with their products. It is able to support entrepreneurs from any sector under a commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c108e5a3-4185-4e86-bbe1-acf65382426a>

Code: BRPL20210408001

Manufacturing of textile products



Business cooperation offers

Bulgarian producer of ornaments for textile is looking for manufacturing agreements

Bulgarian company is specialized in production of ornament motifs for textile industry from crystals and metal elements for heat-fixing. The company is interested to find partners to work with under manufacturing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6adff1b3-a4ac-427f-951b-1d42504b69ca>

Code: BOBG20200311003



Spanish textile company specialized in manufacturing and distributing textile products is looking for agents and distributors.

A Spanish family-run artisan textile factory founded in 1854 in Pollensa (Mallorca) and dedicated to the production of typical Majorcan fabrics, produces products made out of a unique fabric such as tablecloths, cushions, bedspreads, shoes, accessories and clothes and years of distribution, import/export of textile experience is looking for commercial agency agreements and distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f39d64f5-7309-4b9f-8508-8f7dc20e5fb8>

Code: BOES20210304002



A Polish textile SME producing woven and knitted narrow fabrics offers manufacturing and distribution agreements

A Polish company from the textile sector experienced in manufacturing of woven and knitted narrow fabrics (tapes, elastics, fringes, nets) is looking for distributors and wholesalers. Cooperation based on distribution services is considered. Industrial partners using textile narrow fabrics from such branches as shoemaking, bookbinding, furniture production, ortopedic materials are sought to offer them production capabilities. Manufacturing agreement is envisaged in this case.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/25765710-af33-4e7f-b88a-7f7b97d73575>

Code: BOPL20210422001



Russian textile company is looking for distributors

One of the most famous Russian textile companies from Ivanovo is engaged in the production of bed linen pillows blankets and home textiles. All textiles and manufactured products are certified and meet all quality standards. The company is looking for reliable partners from the textile industry to conclude a mutually beneficial distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c645fad9-1714-4782-a97f-5ca68ec82852>

Code: BORU20210427001



Polish manufacturer of wollen fabrics seeks partners to cooperate with under manufacturing or distribution services agreements

A Polish SME from the textile sector specializes in manufacture of wollen fabrics. Their portfolio consists of woven fabrics made of 100% pure wool or mixtures of wool with other fibres for dresses, trousers, coats, jackets, suits, rugs, blankets, upholstery, historical and regional uniforms. Foreign traders from textile sector and industrial partners making wollen clothing are sought under manufacturing and distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/73ae1aeb-2fe4-4a27-a319-2481252e6500>

Code: BOPL20210208001



Leading Israeli supplier of protective textile solutions for military and security forces seeks distributors

An Israeli company is the country's earliest still active developer and producer of body armor, with a mastery over practical innovation, production, and supply of protective gear, especially against chemical, biological and other types of dangers. This manufacturer already supplies security forces such as the Israel Defense Forces (IDF). They are looking for distribution manufacturing and franchise partners.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/18e6c2d5-f1b8-459c-965f-6f1c3023c5b9>

Code: BOIL20200930003

Business cooperation requests

A Dutch women's sport brand is looking for a partner that offers private label knitwear under a distribution service agreement.

The Dutch brand is known for its sportswear with stylish, feminine designs and technical performance. The SME wants to extend its product range with women's knitwear sweaters . The company is looking for a manufacturer of private label knitwear who is willing to operate in the framework of a distribution service agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/46da0631-bb2c-4c5f-8d68-dbf768a125cd>

Code: BRNL20210312001

Romanian manufacturer of women's clothing and gowns seeks raw material suppliers under manufacturing agreements

A Romanian company specialises in manufacturing women's day to day clothing, wedding dresses and gala gowns. The company wishes to expand its supplier network by identifying new business partners under manufacturing agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/db6cdd54-00a3-439e-ad4c-9770dfca2a76>

Code: BRRO20210423001

Construction



Business cooperation offers

A transformative Israeli construction-planning technology start-up is looking for clients and partners under subcontracting

This Israeli start-up has developed an automated construction planning solution for real estate developers and constructors, allowing them to plan and build faster, smarter and more efficiently. It uses artificial intelligence algorithms to execute the planning process similarly to software development – make the process automated, efficient, and optimized for the client's needs.

The company is looking for subcontracting clients in the fields of real estate, construction and architecture.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bc17e01e-6c0d-45df-a014-549189bb2e3d>

Code: BOIL20210504002

Oil hydraulic components for stationary or mobile applications - search for distributors and subcontracting contracts

A German SME, active in the development and production of a broad range of oil hydraulic components for stationary or mobile applications (agricultural and construction machinery) as well as for power plants, is searching for distribution partners for their products. Furthermore the company is searching for manufacturers of machines who are interested in the integration of the offered oil hydraulic components into their products; the SME offers to act as their subcontractor.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a9e9ca65-e77f-4f9a-9e0d-5bf2d4b02bfe>

Code: BODE20210428001

Singapore provider of cable products seeking European partners via distribution service agreement

The company is a Singapore-based cable manufacturer and supplier for the regional markets. The company specializes in the manufacturing and supply of extra-low voltage, low voltage, and high voltage cables to various industries. The company is looking for a European partner via distribution service agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/512d3168-d4cb-4030-950b-2ae875a62f13>

Code: BOSG20210427018

Ukrainian manufacturer of LED lighting equipment for industrial, commercial and municipal applications is looking for distributor

Ukrainian manufacturer of LED lighting equipment offers a wide range of light fixtures for various applications: industry, warehouses, retail, offices, public buildings, outdoor. The company aims to contract a long-term distribution agreement with potential partners. The company has a presence in foreign markets and is able to offer the European level of quality, long warranty terms, and post-warranty service. The company sources its key components exclusively from leading worldwide suppliers.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b64d6a0f-25a1-411a-adb6-8151e37c27d5>

Code: BOUA20200508002

Slovenian company specialised in processing and injection moulding of technically advanced plastic products is offering its services under manufacturing agreement

A company from Slovenia is specialised in injection moulding of plastic products with the latest machinery and self-made tools. With laboratory certified materials they can produce diverse plastic products for different sectors like automotive, construction, appliances and ventilation systems. Under manufacturing agreement, they are looking for partners that require temporary or regular production of plastic products according to international standards and certificates.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/82e299ef-aad4-40ad-bc03-d1a82c4e1e6c>

Code: BOSI20200527001

Business cooperation requests

The Russian company offers representation/distribution services for manufacturers of industrial equipment in the Russian market

Russian company specialized in industrial construction is looking for European manufacturers or suppliers of industrial equipment from construction, metallurgy and agricultural sectors for representation, promotion and sales of their products in the Russian market to conclude commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f1e06cd9-1b05-4012-8551-c40c2be522b2>

Code: BRRU20210422001

French construction company is looking for a European supplier of windbreak net.

The SouthWestern branch of a French construction company, subsidiary of one of the leading European building and civil engineering group, is looking for a manufacturer of windbreak net. The sought cooperation is a supplier agreement, with a European partner.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a3ab749e-e19d-4a54-985a-dde65735596e>

Code: BRFR20210311001

R&D



Horizon Europe Cluster 5 Climate, Energy and Mobility - Looking for industrial demonstration partners interested in improving their energy efficiency and reducing their emissions with heat upgrade technologies

Cyprus IT company, very experienced in EU projects, provider of technologically-advanced software solutions, is looking for industrial demonstration partners for a proposal being prepared for Horizon Europe, to apply innovative heat upgrade technologies, leveraging CSP (Concentrated Solar Power). Proposal to be submitted in HORIZON-CL5-2021-D4-01-04 / HORIZON-CL5-2022-D4-01-04 Calls. Partners can come from any sector (food, chemicals, textiles, polymers, pharmaceuticals, ceramics, cement, etc.)

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b7b5b7ae-ee1c-4f3d-a330-9fe083f9520c>

Code: RDCY20210421001



Business cooperation offers

Innovative Israeli genomics software solutions provider seeks clients under licensing agreement

An Israeli company develops cloud-based, artificial intelligence, genomics solutions for agriculture and livestock. Their software solutions use big data and genetic sequencing to help clients in seed, food and other industries, breed new plant varieties, improving different traits like disease and climate resilience and higher yield. The company is looking to sell their services under a license agreement, and they are open to joint-IP development with customers in return for royalties.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c38e70cc-321e-4e7d-b6ea-7eaf6831584a>

Code: BOIL20210504001

Uruguayan IT company, is willing to conclude long-term outsourcing or subcontracting agreements

A reliable Uruguayan software company, specialized in bespoke software solutions in Microsoft Azure Full Stack technologies would like to establish international, long-term business cooperation with companies in need of dedicated and customized software solutions and professional staff. The company not only provides expert software development services but also offers IT body-leasing services. The preferred type of cooperation is either outsourcing or subcontracting agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0a6f7d45-e719-44e4-b7ac-d54c743707a6>

Code: BOUY20210413001

Polish IT company specialized in remote medical examination cloud technologies is looking for partners to sign license agreements

IT Company from Poland which has created its proprietary cloud software that provides doctors with tools that enable intuitive, efficient, safe remote and local diagnostics of patients is looking for partners to sign license agreements. The licensee should be experienced with medical software implementation and willing to sale

software abroad by developing a sales strategy, acquiring customers and building a brand image.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f129ff15-b27a-4e6b-8678-da5df8f4714c>

Code: BOPL20201215002

Business cooperation requests

A Romanian IT company, producer of software solutions for medical imaging and teleradiology, seeks specialized support for obtaining the CE-Marking, under services agreement.

A small Romanian company specialized in software solutions for medical imaging and teleradiology wants to prove its compliance to the Medical Device Regulation (MDR) and to obtain the CE-Marking. The partner sought should be able to support the Romanian company to prepare the technical documentation and other documents in order to obtain the CE-Marking, class IIb, for the medical software. The cooperation targeted is services agreement with a company located in any EEN country.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4b3d50c1-c2d7-4d84-baff-e8bb9c66f081>

Code: BRRO20201013001

Cosmetics



Business cooperation offers

Russian producer of natural cosmetics is looking for distributors

A Russian company specializing in the development, production and sale of cosmetics based on innovative technologies and natural ingredients (amino acids, vitamins A, E, hyaluronic acid), is looking for partners to

conclude a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/de9ef3d7-469c-4820-ac50-02cf3718607f>

Code: BORU20210208002

Polish manufacturer of natural cosmetics and candles is looking for distributors.

New Polish brand from the north-eastern Poland, manufacturer of natural high-quality cosmetics and candles, is looking for long-term cooperation in the field of distribution service agreement and commercial agency agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/034bfba4-6f9e-4765-a90c-1a0784ef2c28>

Code: BOPL20210312001



Russian producer of dietary supplements is looking for distributors

A Russian company from the science city of Koltsovo (Novosibirsk region), engaged in the development and production of dietary supplements (children's complexes OMEGA-3 with vitamins), is looking for business partners to conclude a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f7ca48f3-7732-4cf0-a6d0-a79f57f859dc>

Code: BORU20210209001

Healthcare



Business cooperation offers

Russian producer of diagnostic test systems is looking for distributors

The Russian company from the science city of Koltsovo (Novosibirsk region), engaged in the production of diagnostic test systems (sets of reagents for enzyme immunoassay for a number of infections), is interested in

finding a potential partner for the conclusion of distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/db6b689c-937d-4fef-87b5-5fb7ad3d01b5>

Code: BORU20210205031

Slovenian company offers innovative corrective helmet for treating babies with flat head syndrome under outsourcing agreement

A Slovenian company is specialized in the manufacturing and installation of custom made orthopedic medical devices, prostheses and orthoses. It offers innovative custom made corrective helmets for treating babies with flat head syndrome. The company is interested in expanding its sales and looking for partners for long-term cooperation under outsourcing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/412c9056-d23b-4e96-8072-418cb082a728>



Code: BOSI20210407001

Early warning systems for microbial infection, seeking partners for distribution, finance and/or joint venture agreement

UK medical device company, specialising in disposable point-of-care infection monitors. First product to market is an IVD for patients on peritoneal dialysis. The device instantly measures white blood cell levels in dialysis effluent and signals if cell levels have crossed the ISPD threshold defining clinical peritonitis. There are 2 formats of the device, for use in PD clinics and for use by patients at home. Companies in the renal dialysis market are sought for distribution, finance or JV.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d55d5bb3-bc00-46cf-8831-93931dd7f064>

Code: BOUK20210428001

Slovenian company offers innovative corsets for scoliosis correction under outsourcing agreement

A Slovenian company is specialized in manufacturing and installation of custom made orthopedic medical devices. They offer innovative corsets for scoliosis correction. The company is interested in enlarging its sales and is looking for partners for long-term cooperation under outsourcing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/08be5a40-a2a1-42bd-b6c6-cb52dccda7b4>

Code: BOSI20210407001

Business cooperation requests

Polish company specialized in distribution of blood transfusion equipment seeks manufacturers interested in distribution services agreement

Polish distributor whose staff is experienced with medical equipment for blood transfusion used in blood banks and labs in Poland is looking for a manufacturer or supplier of goods meeting the market requirements. The company is interested in cooperation within distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d575bb66-d73f-46c6-bf9b-a74683de77c3>

Other sectors



Business cooperation offers

Russian producer of lamps is looking for distributors

A Russian company engaged in the production of lamps for residential and public buildings, lamps for outdoor and street lighting is looking for reliable partners to conclude a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a7edb6ee-aeb8-4684-b6d5-8fded3911daa>

Code: BORU20210211002

Polish manufacturer of innovatively designed of LED systems is looking for distributors and trade representatives abroad

A Polish manufacturer of innovatively designed LED light fixtures and profiles is looking for distributors and trade representatives abroad. The company was established in 2003. It has a strong position in the Polish market and is still growing on international markets (Germany, Netherlands, France, Dubai, Lithuania, Portugal, Slovakia, Hungary).

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/49d79d70-d557-4bd5-ad65-19ceee160d4c>

Code: BOPL20210430004

Russian producer of glued beams is looking for distributors

The Russian woodworking plant is specializing in the production of glued structural timber, offers a profiled glued beam for the erection of structures and is looking for partners abroad to conclude a distribution services agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7a76dc00-169a-4648-9067-86be6c3e448a>

Code: BORU20210217002

Polish company offers Public Address and Voice Alarm (PAVA) system for distribution

A Polish electronics manufacturer specialises in the production of communication equipment. The company is looking for distributors for its Public Address and Voice Alarm (PAVA) system. In emergency situations, the system is an effective information tool and allows one to manage the evacuation process. When there is no crisis, it can be used to broadcast advertisements or play music. The main advantages of the system are its scalability and low energy consumption.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8edb743d-521a-4fb5-b1b3-005005652ea3>

Code: BOPL20210503001

Italian environmental monitoring company looking to sign distribution services agreement

The company, based in Northern Italy, is a supplier of air quality and emissions sampling systems, long-term micropollutants emission samplers, gravimetric dust samplers, industrial hygiene devices and combustion control analysers. Its mission is to design products compliant to European, US EPA and ISO standards, to improve productivity of environmental engineers, and to reduce off-spec products in industrial processes. The company looks for signing distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e1cf694e-86bd-4bf2-b93c-3d572650afed>

Code: BOIT20210504003

Spanish manufacturer of solar storage heaters is looking for international distributors

A Spanish manufacturer company, specialized in developing electric heating solutions, launches a solar storage heater that utilises the energy surplus from photovoltaic self-consumption installations. This solution is capable of detecting the surplus from photovoltaic self-consumption installations and distributing the energy intelligently among the various storage heaters installed in the household. The company is looking for worldwide distributors.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/157773e0-de5a-4451-b196-7f807c163749>

Code: BOES20210420001

An innovative, high-performance, water-efficient toilet to save money whilst improving hygiene

A UK company has developed a new water efficient toilet that helps organisations save water, money and energy. It is also more hygienic and more convenient to use than standard toilets. All businesses with shared toilets can acquire it under outsourcing agreements. Distributors of sanitary ware and hygiene products are sought for distribution services agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/456a505e-420d-4b7e-8674-91f8e463890e>

Code: BOUK20210504001

French company, creator of an audio sleep aid device is looking for distribution service agreements

Based in southern France, the SME has created an audio sleep aid device that contains guided meditation and relaxation sessions conducted by sleep professionals. The products meet a great success in France where they are distributed by major retailers and concept stores. In several countries, the SME is now looking for value added distributors, able to prospect retailers, manage logistics and marketing under distribution service agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/790de075-7298-4059-b616-f4a508a3f57b>

Code: BOFR20210415001

Business cooperation requests

A Dutch designer is looking for a manufacturer of tailor made brass accessories

A Dutch accessories designer is looking for a partner who can produce a small batch of custom made brass accessories / hardware for leather accessories like bags and belts.

The designer seeks a partner to collaborate under a manufacturing, outsourcing or supplier agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/42ad5a86-673e-49ea-842f-3958f6589dcc>

Code: BRDE20210419002

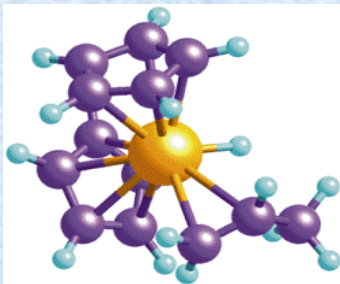
Supplier of displays for sales promotion and point-of-sale solutions sought by German wholesaler

A German wholesaler is searching for new sales promoting display solutions to present specific pet articles in their retailer shops worldwide. They are looking for supplier and manufacturer of displays out of various materials, with a focus on metal presenter for the point-of-sale. The German company is interested in entering into a supplier agreement or a manufacturing agreement.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1b822294-0455-446c-a725-3d48fc767af0>

Code: BOHR20190716001

Technology Cooperation Offers and Requests



Technology cooperation offers

Native therapeutic targets and antigens for drug and vaccine discovery in Horizon Europe Health calls

The French company develops new approaches to isolate full-length and native membrane therapeutic targets with the highest purity levels. The company produces its own pipeline of medically relevant targets and uses its technology platform for other companies that need to identify, extract and purify membrane proteins. The company is looking for academic partners to prepare a joint proposal to apply for European funding.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b7fc7f57-ad38-43ae-9ad9-86c95a82b321>

Code: TOFR20210421001

French start-up offers new generation of aptamer-based biosensors as alternative to antibodies through technical cooperation or manufacturing agreements

A French start up offers a new generation of aptamer-based biosensors for rapid tests as alternative to antibodies, identified in vitro and produced by chemical synthesis with reduced costs, ensured sourcing and thermostability. Such tools allow targeting, detecting, quantitating or capturing any chemical or biological species of interest in the fields of health sciences, pharma, agrifood safety and environment. A technical cooperation agreement is sought. A manufacturing agreement is possible.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/415d0cca-0396-4104-8f2f-8e9e3c4357a8>

Code: TOFR20210415002

Technology cooperation requests

UK developer of a patented, anti-pressure orthopaedic insole for diabetic wounds seeks a private podiatry clinic to conduct a product evaluation with diabetic patients, under a fully funded research cooperation agreement.

This UK SME (based in Wales) has developed a patented anti-pressure, orthopaedic insole for diabetic wounds and operates in the podiatry/medical device sector. Private podiatry clinics, with research capabilities & a large pool of diabetic patients, are sought via a funded research cooperation agreement. This outsourced product evaluation will help bring the insole to market faster & provide an innovative, cost-effective solution to podiatrists and patients suffering from foot ulcerations.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ae8b4b4d-6870-4637-86c4-02e25acaec2a>

Code: TRUK20210420001

New software tools and products sought for database developers and administrators

A mid-sized East of England company enjoys growth internationally in the segment of tools for Microsoft data platform. They wish to grow the portfolio with immediately available tools and products but also more forward-looking technologies for further development. The type of cooperation will vary dependent on the stage of development and nature of the partner; excluding research cooperation but might include commercial, joint venture, license, and technical cooperation agreements.

<https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dab4c3af-559e-42ee-acd1-0a8350a5d11a>

Code: TRUK20190718001

News and Events

Variety of events are organizing within the framework of Enterprise Europe Network, which will create opportunities for entrepreneurs to meet potential business partners and to learn all they need to know to expand their business in Europe.

Awareness raising event for AGBU's beneficiaries

On May 25, 2021, an awareness raising event on exporting to EU, supporting programs and tools for the small and medium enterprises, took place in Yerevan.

The participants were greeted by Ms. Ani Khandamiryan, acting coordinator of International Cooperation's and Business Internationalization team of “Enterprise Armenia”, who also presented the services provided by the Fund “Investment Support Center” and “Enterprise Europe Network Armenia” Project.

Ms. Lilit Hayrapetyan, the coordinator of the Consulting Support Team of the same foundation, being the coordinator of "ERASMUS for Young Entrepreneurs" project,



presented the project. She spoke about the benefits of the project, the target SMEs, participation procedure.

The trade officer of EU Delegation to Armenia Mr. Karen Azaryan informed the audience about the Exporting to EU countries /Generalized System of Preferences (GSP+), Trade helpdesk and Registered Exporter System (REX). Ms. Marianna Poghosyan, Head of the Division for cooperation with the EU of the Ministry of Economy of the RA, practically presented the REX and how to be registered. She also gave some statistics.

The export insurance tools were presented by Ms. Mariana Vasilyan, the Head of Customer Service Department of the Export Insurance Agency of Armenia. Hripsime Papikyan, the member of the Board of Trustees of the "Intellectual Property Rights Center" Foundation, joined the event online and introduced the topic "Intellectual Property Objects and SMEs". The attendees received answers to their questions regarding the above-mentioned projects at the



end of the event.

Below are presented events that will be organized during June, July, August 2021.

June

09/06/2021	<p>Food eirEEN Meet the Buyer and Matchmaking Event 2021 - virtual event</p> <p>Ireland</p> <p>Participation at Food eir EEN is Free of Charge! Register before 2nd June 2021. Innovative and growth orientated food businesses from the following sectors:</p> <ul style="list-style-type: none">*Bakery*Beverages*Chilled*Confectionary*Dairy*Food ingredients*Frozen*Fruit and vegetables*Grocery*Meat*Savory/Snack*Seafood <p>https://food-eireen-meet-buyer.b2match.io/</p>
------------	--

17/06/2021	<p>Tech4SmartCities - Sustainable, smart technologies for cities. Brokerage and pitching event.- virtual event</p> <p>Belgium</p> <p>The focus of the event will be on technologies and solutions related to energy performance, urban mobility, sustainable construction, circularity, low carbon economy and digital transformation that can contribute towards the achievement of climate-neutrality objectives of cities and increase their resilience.</p> <p>https://tech4smartcities-2021.b2match.io/</p>
------------	--

July

01/07/2021	<p>COSM'ING 2021 - International Cosmetic and Biotechnology Brokerage Event-Online/ France</p> <p>Focus on the BtoB meetings :</p> <ul style="list-style-type: none"> - Promote your research and/or business - Find ingredient & raw materials supplier - Build new partnership for R&D projects - Find buyers and/or distributors - Find new financing opportunities - Explore option of technology transfer <p>Ticket price for the 2 days of b2b meetings: 100€</p>
------------	--

August

25/08/2021	<p>Matchmaking at sTARTUp Day 2021</p> <p>Tartu (Estonia)</p> <p>sTARTUp Day is the biggest festival in the Baltics, bringing together startups, traditional entrepreneurs, investors, innovators, and students. The aim of the event is to connect startup-minded people and celebrate entrepreneurship in the smart city of Tartu, Estonia.</p> <p>Because of Covid19 restrictions, the event can physically be attended only during one of the three different days. Brella app will be used for the three days for matchmaking with other participants.</p> <p>http://www.startupday.ee/</p>
------------	--

For getting more information on mentioned above events, please contact Enterprise Network Armenia.

Note: *If you are looking for a business partner abroad or a new market and wish to be included in the network database, please contact us for getting cooperation profile forms or any other relevant information.*

Dear entrepreneur,

Register at

<http://een.ec.europa.eu/tools/services/ExpressionOfInterest/Customer/Create?sh>

[id=32db25cb-726f-43b0-8b5f-7742d0935799](#) and receive free email alerts containing newly published profiles and events.

All provided services and information are free of charge.

The information and views set out in this Newsletter are those of the authors and do not necessarily reflect the official opinion of EASME, the European Commission or other European Institutions. EASME does not guarantee the accuracy of the data included in this Newsletter. Neither EASME, nor the Commission or any person acting on their behalf may be held responsible for the use which may be made of the information contained therein.